

AI Navigator Workshop

Cut Call Planning Time | Do Call Reporting in Seconds | Win More Business

Sales Calls Are Falling Flat & Results Are In The Tank

Here are some hard truths about commercial business development

- **30% of initial prospect calls** lead to a second meeting
- **50% of those second meetings** go nowhere
- **40% of those opportunities** close

Why Is This Happening?

- **Lack of Call Preparation** due to the lack of time
- **Ineffective planning** because bankers do not how
- **Inefficiency** due to lack of technology tools

The Real Cost ?

- **Wasted time** on dead-end leads
- **Weak credibility**, loss of buyer trust, reputational risk
- **Lost revenue** and increased cost of sale

The fix? A rock-solid **Discovery Call Strategy** Using a 24/7 Sales Assistant



AI Navigator SM



Mastering Bank to Business Calls with AI Navigator!

Attend This Workshop

and see how AI Navigator Is Changing The Game

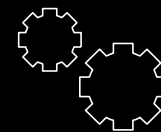


This 'Hands-On' Workshop is for you if:

- You are head of commercial banking, business banking, or small business banking
- You are a sales leader wanting to have a consistently full pipeline
- If you are a bank to business producer wanting to earn more business and exceed your sales goals

You Will Experience How AI Navigator

- Reduces call planning time by 90%
- Provides a comprehensive call planning framework about the industry, the business, and individual on the call
- Integrates a time-tested, high impact questioning model
- Increases call engagement with a more complete situation analysis
- Streamlines call reporting with mobile voice to text capabilities
- Makes coaching more effective and behavioral



Contact Us

480-212-6082

ron.buck@performanceinsightsteam.com

or

jhubbard@smandh.com



In today's competitive banking environment, leveraging AI to enhance sales performance is no longer optional – it is essential. This workshop is designed to equip banking executives with the tools to implement AI-powered discovery calls, strengthen sales coaching, and improve client engagement. **Please contact us and reserve your preferred workshop date.**

Dates are being reserved for a limited number of banks and credit unions

- **Workshop Timeframe:** 8:00 AM to 4:30 PM
- **Audience:** Limited to 12 bankers wanting to improve productivity, sales leaders wanting to improve their coaching chops, and executives looking to integrate AI into the sales process.
- **Investment:** Reach out for pricing

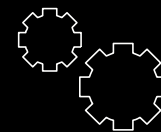
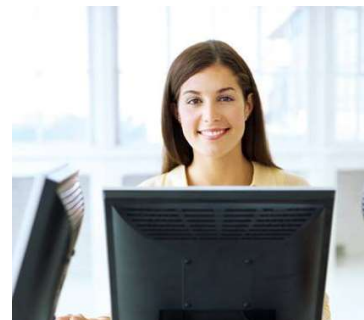
Join us to explore how AI Navigator

will enhance your call planning, transform post-call reporting and provide coaching opportunities to sustain success.

What Bankers Are Saying

"I've been looking for something like AI Navigator my entire banking career of more than 30 years. **This tool is a game changer.**"

Managing Director of a top 50 bank in US



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